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Abu Dhabi , UAE

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**Name** Mazen Omari

**Nationality:** Jordanian

**Marital Status :** Married

### **Education**

- Feb , 1988 Masters , Civil Engineering , American University of Beirut.
- June , 1985 BE , Civil Engineering, American University of Beirut .

### **Objective**

Seeking a senior Management role in a growing Oilfield Services or Oil and Gas company ( Region Manager , VP or equivalent ) . The role should be challenging and allow me to utilize my professional experience while developing my managerial and leadership skills.

### **Professional Experience**

Sep 2005 – todate , Welltec , Abu Dhabi , UNITED ARAB EMIRATES

**General Manager – Middle East and North Africa** . Responsible for establishing Middle East branch for Welltec , a leading Oilfield Service company specializing in well intervention and conveyance solutions . Main objectives is to setup entity and agency agreements and develop strong client relationship and interest in Welltec services to grow the business in assigned territory .

Jan 2004 – Sep 2005 , EMDAD (Al Bawardi Enterprises) , Abu Dhabi , UNITED ARAB EMIRATES

**Oilfield Division Manager** Manage Oilfield Division of EMDAD and oversee all activities including product supply , services and business development related to 10 multinational and international Oilfield companies in the UAE Market . Portfolio includes : Well Services , Drilling Services , Completion Equipment and Services ,Drilling bits , production chemicals and Technical Engineering services.

Feb 2002 – Dec 2003 , Schlumberger , Abu Dhabi , UNITED ARAB EMIRATES

**Operations and General Manager** Cementing , Coiled Tubing and Stimulation services for UAE, Qatar ,Oman and Yemen . Reporting to the Regional Business Manager, in charge of all aspects of service delivery related to the above services for Oil Operating Companies . Responsibilities include : Achieving agreed revenue and profit targets , forecasting and budgeting of resources ,preparing detailed business plans , tendering , contract negotiation and personnel development planning . Unit turnover of approximately 60 Mil USD a year . Secured large long term contracts including : bp Coiled Tubing Drilling in Sharjah , ADCO cementing on land rigs and Coiled Tubing Services ,

Nov 2000 , Feb 2002 , Schlumberger , Paris , FRANCE

**Business Development Manager** Cementing , Coiled Tubing and Stimulation services for Europe , CIS and Africa . Reporting to Regional Business Manager , assisting the field business units in defining market requirements in terms of service delivery , new technology and R n D . Analysis of key business objectives and indicators in-terms of growth and profitability . Assist the Area Business Manager in developing strategies and business plans for key markets . Assist in performing marketing and financial feasibility study for deploying a fracturing vessel offshore Africa, vessel was deployed in late 2002 .

Nov 1998- Nov 2000 , Schlumberger , Jakarta , INDONESIA

**Sand Control and Stimulation Services Manager** , reporting to Country Operations Manager , Responsibilities include planning and organizing resources for execution of existing service contracts for Oil Operating companies including bp , ARCO , YPF Repsol , Talisman and Pertamina . Additional responsibility included chairing Quality steering committee and Safety Loss Prevention team . Secured Major work-over and gravel pack contracts for 2 years in a row with YPF MAXUS. Started up Conoco Natuna Sea sand control completions operations and was part of the team for executing the first single step perforate , frac and pack completion in Asia .

Mar 1997 – Sep 1998 , Schlumberger , Tehran , IRAN

**Field Service Manager** , reporting to Country Manager , in charge of delivery of services and products for National Iranian Oil Company . Main Services include acid stimulation. Coiled Tubing and Sand Control completions. Follow up on all aspects of the operations including planning of resources , achieving revenue and profit targets , maintaining client relationships and preparing tenders and quotations for new services and products. Introduced sand control services to NIOC South and initiated tender . Secured Offshore stimulation campaign of 2Mil\$ .

Mar 1996 – Feb 1997, Schlumberger , India and Pakistan (rotation basis)

**Technical Specialist** , sand control services . Reporting to country manager responsible for the over all technical support , design , supervision and planning of

execution of Sand Control Services under various contracts with ONGC , Oil India and OMV (Pakistan)

May 1995 – Feb 1996 , Schlumberger , Lafayette LA , U.S.A.

**Sand Control Engineer** , Reporting to Business Development Manager and as a part of the worldwide Business Development group , responsible for preparing technical and commercial proposals and follow up for the support of various countries for Sand Control Services .

Dec 1993 – Feb 1995 , Schlumberger , Diyar Bakir , TURKEY

**Field Engineer** , reporting to Service Manager , responsible for designing , executing and planning well cementing and stimulation operations for Shell in Diyar Bakir . Responsibilities include Maintenance planning of the assigned equipment , finalizing job details and procedures with client , supervising job execution and final reporting and Invoicing .

Nov 1991 – Nov 1993 , Schlumberger , Der Ez Zour, SYRIA

**Field Engineer Trainee** , Schlumberger Dowell Syria , responsible for executing and planning of well cementing operations for Shell in Der Ez Zor , responsibilities include Maintenance planning of the assigned equipment , supervising job execution and final reporting and Invoicing. Assigned as main Cementing engineer for Elf Rig (DEZPC).

Jan 1990- Oct 1991 , Giffin Traffiks , Abu Dhabi , United Arab Emirates

**Plant Production Manager** , reporting to General Manager , responsible for the overall operation of steel fabrication and sign factory including procurement of products , recruiting and management of plant personnel , job scheduling Inventory control and Invoicing .

Jul 1988 – Dec 1989, Giffin Traffiks , Abu Dhabi , United Arab Emirates

**Design Engineer** , reporting to Plant Production Manager responsible for preparing workshop drawings and proposals for steel and traffic signs manufacturing plant. Responsible for preparing proposals to consultant , preparing and scheduling Manufacturing of signs and light steel structures. Designed AutoCAD lisp routines to automate traffic signs drawings and programmed an Invoicing software package for the factory .

## **Publications**

**SPE 37335** “ A Mathematical Model for Predicting Wellbore Screenout in FRACKPACKs ” Presented in the Middle East Oil Show and Conference , Bahrain 1997.

**SPE 105225** “ Innovation in Coiled Tubing Tractor Technology Extend the accessibility of Coiled Tubing in Horizontal Wells allowing better possibilities for Well Intervention “ Presented in the Middle East Oil Show and Conference , Bahrain 2007.

### **Professional Training**

Technical Sales Seminar , 2008 , Denmark , 3 days

Leadership and Management course , 2004 , Abu Dhabi , 1 day .

HSE Management System training , 2002 Abu Dhabi 5 days .

Petroleum Economics , Dubai 2002 , 5 days .

CRM - Siebel , Clients Relationship Management , Paris , One day .

Total Quality Management System , Jakarta Indonesia , 2000 , 5 days

HSE Management System training , 1998 Jakarta Indonesia , 5 days

Sand Control Tools Completion Hands on shop and field training , , Maurice Lafayette , USA Schlumberger, 8 weeks

Sand Control tools and pumping , UK Schlumberger training center 4 weeks ,

Matrix Stimulation course 1993 , Limestone and Sandstone ,– UK Schlumberger Training Center 3 weeks

Advanced Cementing Course , 1993 – UK Schlumberger Training center, 1 week

Field Engineer Basic Cementing and Downhole tools course 1992- UK Schlumberger training center , 8 weeks

### **Personal Interests / Hobbies**

Spending time with family

Hiking and physical fitness

Reading